From: Cato, Maria <<u>Maria.Cato@PacificLife.com</u>> Sent: Monday, July 3, 2023 3:44 PM Cc: Brian Bulakites <<u>brian.bulakites@pacificlife.com</u>> Subject: PL Promise Underwriting updates

PL Promise Green Card Underwriting Guidelines

For PL Promise we can now accept 2 year green cards (marry a US citizen, investment, or exceptional skill. The insured will need to be approved for the 10 year after it expires)

PL Promise Cannabis Underwriting Guidelines

Frequency of use	Age	Method of use	Currently using or use within last year	Last used more than 1 year ago
Intermittent 1 x week	21 and older	Smoke/Vape/Vaporized/Edibles/Tinctures	Pref Plus NS (Preferred NN)	SPNS (PBNN)
Mild Use 2 days week or 8 days per month	21 and older	Smoke/Vape/Vaporized/Edibles/Tinctures	Preferred NS (Select NN)	SPNS (PBNN)
Moderate Use 3-4 days per week or 12-16 days per month	21 and older	Smoke/Vape/Vaporized/Edibles/Tinctures	Standard NS (not eligible for PHR improvement)	SPNS (PBNN)
Heavy Use 4+ days per week or more than 16 days per month	21 and older	Smoke/Vape/Vaporized/Edibles/Tinctures	Table B NS (not eligible for PHR improvement)	SPNS (PBNN)

Maria (Cato) Klooster, FLMI, ACS, ARA, AIRC Strategic Accounts- Life Sales

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